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FIELD SUPPORT TURNOVER RATES FISCALS YEAR 1983 TO 1987

OFFICE	YEAR	AVG COMP	TURNOVER COUNT	TURNOVER RATE
ALBANY	1983	44	3.00	6.81
	1984	47	6.00	12.76
	1985	47	4.00	8.51
	1986	50	3.00	6.00
	1987	51	8.00	15.68
		47	4.80	10.21
ALBUQUERQUE	1984	31	2.00	6.45
	1985	33	1.00	3.03
	1986	39	2.00	5.12
	1987	39	6.00	15.38
		35	2.75	7.85
ALEXANDRIA	1983	49	11.00	22.44
	1984	48	8.00	16.66
	1985	49	15.00	30.61
	1986	57	12.00	21.05
	1987	59	10.00	16.94
		52	11.20	21.53
ANCHORAGE	1983	11	3.00	27.27
	1984	11	2.00	18.18
	1985	12	1.00	8.33
	1987	13	6.00	46.15
		11	3.00	27.27
ATLANTA	1983	65	8.00	12.30
	1984	73	5.00	6.84
	1985	76	12.00	15.78
	1986	79	14.00	17.72
	1987	81	11.00	13.58
		74	10.00	13.51
BALTIMORE	1983	107	5.00	4.67
	1984	115	8.00	6.95
	1985	117	12.00	10.25
	1986	126	16.00	12.69
	1987	135	12.00	8.88
		120	10.60	8.83

FIELD SUPPORT TURNOVER RATES FISCALS YEAR 1983 TO 1987

OFFICE	YEAR	AVG COMP	TURNOVER COUNT	TURNOVER RATE
BIRMINGHAM	1983	35	1.00	2.85
	1984	37	2.00	5.40
	1985	39	3.00	7.69
	1986	42	3.00	7.14
	1987	47	3.00	6.38
		40	2.40	6.00
BOSTON	1983	110	13.00	11.81
	1984	115	16.00	13.91
	1985	122	15.00	12.29
	1986	123	21.00	17.07
	1987	114	33.00	28.94
		116	19.60	16.89
BUFFALO	1983	53	2.00	3.77
	1984	51	1.00	1.96
	1985	54	2.00	3.70
	1986	56	2.00	3.57
	1987	58	4.00	6.89
		54	2.20	4.07
BUTTE	1983	22	1.00	4.54
	1984	24	3.00	12.50
	1985	26	1.00	3.84
	1986	28	6.00	21.42
	1987	30	1.00	3.33
		26	2.40	9.23
CHARLOTTE	1983	54	2.00	3.70
	1984	57	1.00	1.75
	1985	58	5.00	8.62
	1986	62	4.00	6.45
	1987	64	4.00	6.25
		59	3.20	5.42
CHICAGO	1983	199	12.00	6.03
	1984	205	25.00	12.19
	1985	212	16.00	7.54
	1986	228	21.00	9.21
	1987	226	22.00	9.73
		214	19.20	8.97

FIELD SUPPORT TURNOVER RATES FISCALS YEAR 1983 TO 1987

OFFICE	YEAR	AVG COMP	TURNOVER COUNT	TURNOVER RATE
CINCINNATI	1983	61	2.00	3.27
	1984	63	6.00	9.52
	1985	64	3.00	4.68
	1986	66	5.00	7.57
	1987	68	2.00	2.94
		64	3.60	5.62
CLEVELAND	1983	99	7.00	7.07
	1984	102	10.00	9.80
	1985	102	15.00	14.70
	1986	110	8.00	7.27
	1987	117	10.00	8.54
		106	10.00	9.43
COLUMBIA	1983	36	3.00	8.33
	1984	38	2.00	5.26
	1985	39	6.00	15.38
	1986	41	3.00	7.31
	1987	43	3.00	6.97
		39	3.40	8.71
DALLAS	1983	65	6.00	9.23
	1984	74	12.00	16.21
	1985	73	12.00	16.43
	1986	73	13.00	17.80
	1987	87	8.00	9.19
		74	10.20	13.78
DENVER	1983	50	3.00	6.00
	1984	53	7.00	13.20
	1985	53	13.00	24.52
	1986	61	6.00	9.83
	1987	64	6.00	9.37
		56	7.00	12.50
DETROIT	1983	124	10.00	8.06
	1984	133	17.00	12.78
	1985	132	13.00	9.84
	1986	136	17.00	12.50
	1987	136	10.00	7.35
		132	13.40	10.15

FIELD SUPPORT TURNOVER RATES FISCALS YEAR 1983 TO 1987

OFFICE	YEAR	AVG COMP	TURNOVER COUNT	TURNOVER RATE
EL PASO	1984	28	2.00	7.14
	1985	30	1.00	3.33
	1986	33	1.00	3.03
	1987	35	2.00	5.71
		31	1.50	4.83
HONOLULU	1983	26	2.00	7.69
	1986	36	2.00	5.55
	1987	40	3.00	7.50
		34	2.33	6.86
HOUSTON	1983	66	12.00	18.18
	1984	74	14.00	18.91
	1985	79	7.00	8.86
	1986	93	6.00	6.45
	1987	106	6.00	5.66
		83	9.00	10.84
INDIANAPOLIS	1983	58	2.00	3.44
	1984	63	3.00	4.76
	1985	61	6.00	9.83
	1986	71	6.00	8.45
	1987	77	6.00	7.79
		66	4.60	6.96
JACKSON	1983	27	1.00	3.70
	1984	30	1.00	3.33
	1985	30	2.00	6.66
	1986	36	1.00	2.77
	1987	36	4.00	11.11
		31	1.80	5.80
JACKSONVILLE	1984	46	1.00	2.17
	1986	52	5.00	9.61
	1987	56	2.00	3.57
		51	2.66	5.22
KANSAS CITY	1983	68	7.00	10.29
	1984	68	11.00	16.17

FIELD SUPPORT TURNOVER RATES FISCALS YEAR 1983 TO 1987

OFFICE	YEAR	AVG COMP	TURNOVER COUNT	TURNOVER RATE
KANSAS CITY	1985	70	11.00	15.71
	1986	78	3.00	3.84
	1987	77	6.00	7.79
		72	7.60	10.55
KNOXVILLE	1984	45	1.00	2.22
	1985	48	3.00	6.25
	1986	54	2.00	3.70
	1987	57	3.00	5.26
		51	2.25	4.41
LAS VEGAS	1983	46	5.00	10.86
	1984	47	5.00	10.63
	1985	48	6.00	12.50
	1986	51	6.00	11.76
	1987	53	5.00	9.43
		49	5.40	11.02
LITTLE ROCK	1984	30	2.00	6.66
	1985	30	4.00	13.33
	1986	33	3.00	9.09
	1987	36	3.00	8.33
		32	3.00	9.37
LOS ANGELES	1983	184	23.00	12.50
	1984	203	27.00	13.30
	1985	205	51.00	24.87
	1986	222	39.00	17.56
	1987	216	39.00	18.05
		206	35.80	17.37
LOUISVILLE	1983	46	2.00	4.34
	1984	47	1.00	2.12
	1985	49	1.00	2.04
	1986	51	5.00	9.80
	1987	56	5.00	8.92
		49	2.80	5.71
MEMPHIS	1983	38	2.00	5.26

FIELD SUPPORT TURNOVER RATES FISCALS YEAR 1983 TO 1987

OFFICE	YEAR	AVG COMP	TURNOVER COUNT	TURNOVER RATE
MEMPHIS	1984	40	1.00	2.50
	1985	41	2.00	4.87
	1986	46	3.00	6.52
	1987	46	4.00	8.69
		42	2.40	5.71
MIAMI	1983	125	19.00	15.20
	1984	130	20.00	15.38
	1985	144	17.00	11.80
	1986	155	11.00	7.09
	1987	154	25.00	16.23
		141	18.40	13.04
MILWAUKEE	1983	47	5.00	10.63
	1984	48	4.00	8.33
	1985	50	4.00	8.00
	1986	51	3.00	5.88
	1987	52	1.00	1.92
		49	3.40	6.93
MINNEAPOLIS	1983	55	4.00	7.27
	1984	55	1.00	1.81
	1985	56	4.00	7.14
	1986	59	6.00	10.16
	1987	62	4.00	6.45
		57	3.80	6.66
MOBILE	1984	35	2.00	5.71
	1985	36	4.00	11.11
	1986	39	4.00	10.25
	1987	40	3.00	7.50
		37	3.25	8.78
NEWARK	1983	125	13.00	10.40
	1984	123	23.00	18.69
	1985	127	15.00	11.81
	1986	130	17.00	13.07
	1987	127	20.00	15.74
		126	17.60	13.96

FIELD SUPPORT TURNOVER RATES FISCALS YEAR 1983 TO 1987

OFFICE	YEAR	AVG COMP	TURNOVER COUNT	TURNOVER RATE
NEW HAVEN	1983	47	5.00	10.63
	1984	46	9.00	19.56
	1985	49	4.00	8.16
	1986	56	12.00	21.42
	1987	51	15.00	29.41
		49	9.00	18.36
NEW ORLEANS	1983	63	6.00	9.52
	1984	64	4.00	6.25
	1985	70	4.00	5.71
	1986	76	6.00	7.89
	1987	80	6.00	7.50
		70	5.20	7.42
NEW YORK CITY	1983	613	63.00	10.27
	1984	666	76.00	11.41
	1985	672	103.00	15.32
	1986	732	111.00	15.16
	1987	699	84.00	12.01
		676	87.40	12.92
NORFOLK	1983	30	2.00	6.66
	1984	34	2.00	5.88
	1986	41	4.00	9.75
	1987	43	5.00	11.62
		37	3.25	8.78
OKLAHOMA CITY	1983	53	5.00	9.43
	1984	62	7.00	11.29
	1985	67	8.00	11.94
	1986	74	6.00	8.10
	1987	79	5.00	6.32
		67	6.20	9.25
OMAHA	1983	34	2.00	5.88
	1984	36	1.00	2.77
	1985	38	5.00	13.15
	1986	41	3.00	7.31
	1987	44	5.00	11.36
		38	3.20	8.42

FIELD SUPPORT TURNOVER RATES FISCALS YEAR 1983 TO 1987

OFFICE	YEAR	AVG COMP	TURNOVER COUNT	TURNOVER RATE
PHILADELPHIA	1983	141	14.00	9.92
	1984	161	16.00	9.93
	1985	164	16.00	9.75
	1986	169	21.00	12.42
	1987	176	26.00	14.77
		162	18.60	11.48
PHOENIX	1983	60	8.00	13.33
	1984	63	3.00	4.76
	1985	65	4.00	6.15
	1986	70	5.00	7.14
	1987	72	9.00	12.50
		66	5.80	8.78
PITTSBURGH	1983	78	4.00	5.12
	1984	78	9.00	11.53
	1985	77	9.00	11.68
	1986	82	4.00	4.87
	1987	81	8.00	9.87
		79	6.80	8.60
PORTLAND	1983	40	3.00	7.50
	1984	42	5.00	11.90
	1985	43	2.00	4.65
	1986	45	4.00	8.88
	1987	49	3.00	6.12
		43	3.40	7.90
RICHMOND	1983	41	2.00	4.87
	1984	41	5.00	12.19
	1985	39	6.00	15.38
	1986	41	6.00	14.63
	1987	44	8.00	18.18
		41	5.40	13.17
SACRAMENTO	1983	51	2.00	3.92
	1984	51	5.00	9.80
	1985	52	5.00	9.61
	1986	58	6.00	10.34
	1987	63	5.00	7.93
		55	4.60	8.36

FIELD SUPPORT TURNOVER RATES FISCALS YEAR 1983 TO 1987

OFFICE	YEAR	AVG COMP	TURNOVER COUNT	TURNOVER RATE
ST LOUIS	1983	48	7.00	14.58
	1984	50	8.00	16.00
	1985	52	4.00	7.69
	1986	57	4.00	7.01
	1987	59	1.00	1.69
		53	4.80	9.05
SALT LAKE CITY	1983	22	3.00	13.63
	1984	27	1.00	3.70
	1985	28	1.00	3.57
	1986	31	1.00	3.22
	1987	34	3.00	8.82
		28	1.80	6.42
SAN ANTONIO	1983	44	3.00	6.81
	1984	49	7.00	14.28
	1985	50	8.00	16.00
	1986	62	3.00	4.83
	1987	64	3.00	4.68
		53	4.80	9.05
SAN DIEGO	1983	53	5.00	9.43
	1984	64	2.00	3.12
	1986	71	3.00	4.22
	1987	74	3.00	4.05
		65	3.25	5.00
SAN FRANCISCO	1983	182	18.00	9.89
	1984	188	26.00	13.82
	1985	191	26.00	13.61
	1986	189	21.00	11.11
	1987	203	23.00	11.33
		190	22.80	12.00
SAN JUAN	1983	42	1.00	2.38
	1984	46	6.00	13.04
	1985	54	6.00	11.11
	1986	64	2.00	3.12
	1987	65	4.00	6.15
		54	3.80	7.03

FIELD SUPPORT TURNOVER RATES FISCALS YEAR 1983 TO 1987

OFFICE	YEAR	AVG COMP	TURNOVER COUNT	TURNOVER RATE
SAVANNAH	1985	31	1.00	3.22
	1986	34	2.00	5.88
	1987	34	3.00	8.82
		33	2.00	6.06
SEATTLE	1983	43	5.00	11.62
	1984	44	7.00	15.90
	1985	52	3.00	5.76
	1986	56	6.00	10.71
	1987	57	4.00	7.01
		50	5.00	10.00
SPRINGFIELD	1983	39	1.00	2.56
	1984	40	2.00	5.00
	1985	40	3.00	7.50
	1986	43	2.00	4.65
	1987	46	1.00	2.17
		41	1.80	4.39
TAMPA	1983	56	6.00	10.71
	1984	60	4.00	6.66
	1985	62	4.00	6.45
	1986	65	3.00	4.61
	1987	63	10.00	15.87
		61	5.40	8.85
WASHINGTON FLD	1983	322	18.00	5.59
	1984	370	33.00	8.91
	1985	406	46.00	11.33
	1986	404	56.00	13.86
	1987	404	48.00	11.88
		381	40.20	10.55
NE-REGN CMPTR CTR	1984	57	3.00	5.26
	1985	79	8.00	10.12
	1986	86	13.00	15.11
	1987	91	13.00	14.28
		78	9.25	11.85

FIELD SUPPORT TURNOVER RATES FISCALS YEAR 1983 TO 1987

OFFICE	YEAR	AVG COMP	TURNOVER COUNT	TURNOVER RATE
W-REGN CMPTR CTR	1986	58	1.00	1.72
	1987	78	2.00	2.56
		68	1.50	2.20